



# Polycom® CX Program for Microsoft® Lync™ in a Box Catalog

## Polycom CX Family Enhances Lync Deployments

Experience Polycom solutions through the new Microsoft® Lync™ in a Box Program. For a limited time, customers can take advantage of discounts on select voice solutions and group collaboration solutions including the new Polycom CX7000 unified collaboration system. Only Polycom offers the most comprehensive portfolio of voice, video, and infrastructure solutions specifically designed for Microsoft UC environments. Polycom CX phones and UC devices optimized for Lync deliver rich presence, enhanced collaboration, and seamless plug-and-play functionality for a best-in-class UC experience.

### Polycom Program Overview

The program provides Microsoft partners with a special discount on select order quantities of CX phones and group collaboration systems (Polycom CX600, CX3000, CX5000, and CX7000) purchased as part of the Microsoft Lync in a Box catalog promotion.

### Microsoft Lync in a Box Promotional Offering

Number of Seats	Offer
100 Seats	10% incremental discount on 30-100 CX Devices *
250 Seats	13% incremental discount on 101-250 CX Devices *
1000 Seats	Contact your Polycom representative or email Polycom at <a href="mailto:grpt@polycom.com">grpt@polycom.com</a>

\* Any combination of CX600, CX3000, CX5000 and CX7000

### Polycom and Microsoft Solutions

Polycom offers the broadest portfolio of voice, video conferencing and telepresence solutions for Lync. Polycom's UC Solutions for Lync provide a fully unified, intuitive set of collaboration solutions allowing individuals and groups to instantly see, hear and talk with colleagues around the world. The result is improved collaboration, streamlined operations and faster, more informed decisions. For additional information visit

[www.polycom.com/microsoft](http://www.polycom.com/microsoft)

For more information about this program, please e-mail Polycom's Global Partner Response Team: [grpt@polycom.com](mailto:grpt@polycom.com) or contact your Polycom theater contact:

North America	<a href="mailto:steve.erickson@polycom.com">steve.erickson@polycom.com</a>
CALA/LATAM	<a href="mailto:harumi.asahida@polycom.com">harumi.asahida@polycom.com</a>
EMEA	<a href="mailto:charles.james@polycom.com">charles.james@polycom.com</a>
Asia	<a href="mailto:niko.walraven@polycom.com">niko.walraven@polycom.com</a>



**2011 PARTNER OF THE YEAR**  
Unified Communications Innovation  
Winner

## Terms and Conditions

1. This program is available worldwide for new purchases from July 1, 2011 through June 30, 2012.
2. Offer only available to opportunities that qualify for the one of the Microsoft Lync in a Box programs.
3. This offer is not available for stocking. Purchase order must be tied to a customer order; customer name must be clearly shown on purchase order. Only one shipping address will be processed per order. Polycom CX Program for Microsoft Lync in a Box Processing Form must be attached to purchase order.
4. NST# 2011-06-61069 must appear on the purchase order.
5. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
6. This offer is void where prohibited or otherwise restricted by law, channel, and/or end-user policies.
7. Polycom reserves the right to modify or cancel this offer at any time without notice.
8. Part numbers listed below are eligible for this offer. Order applicable country power supply and language for the CX5000 and CX7000 part numbers per location.

Number of Seats	Offer
2200-15987-025	CX600 IP Phone for Microsoft Lync. Order AC Power Kit separately.
2200-44340-XXX	AC Power Kit for CX500/600, 24VDC, 5-Pack.
2200-15810-025	CX3000 IP Conference Phone for Microsoft Lync. Order AC Power Kit separately.
2200-15853-XXX	AC Power Kit for CX3000, 48VDC, 1-Pack.
2200-31200-XXX	CX5000 Unified Conference Station for Microsoft Unified Communications.
7200-82755-XXX	CX7000 View System for Microsoft Lync
7200-82584-XXX	CX7000 HD System for Microsoft Lync

## Polycom Contact Information

**Polycom Worldwide Headquarters**  
 4750 Willow Road, Pleasanton, CA 94588  
 1.800.POLYCOM or +1.925.924.6000  
[www.polycom.com](http://www.polycom.com)

**Polycom EMEA**  
 270 Bath Road, Slough, Berkshire SL1 4DX, UK  
 T +44 1753 723282 | F +44 (0) 1753 723010  
[www.polycom.co.uk](http://www.polycom.co.uk)

### Polycom Latin America and Carribbean Polycom Brasil

São Paulo – Brasil  
 Av. Das Nações Unidas, 12.901 – 10º andar  
 Torre Norte  
 São Paulo, SP, Brasil  
 08007257526  
[brasil@polycom.com](mailto:brasil@polycom.com)

For countries other than Brazil, please contact us via email at: [latinamerica@polycom.com](mailto:latinamerica@polycom.com)

**Polycom, Inc Buenos Aires**  
 Victoria Ocampo 360,  
 3er piso, room 308  
 Buenos Aires, Argentina  
 +54 11 4515-6393

**Polycom México**  
 Avenida Presidente Masaryk  
 # 111 PH1  
 Colonial Chapultepec Morales Polanco,  
 Mexico, DF  
 01800 527 65 92

**Caribbean and Central America**  
 + 1 954 382-2650

**Polycom Asia Pacific Headquarters**  
 8 Shenton Way, #11-01  
 Singapore 068811  
 +65 6389 9200 or  
 +IDD 800 2 7659266

Bangkok  
 +66 2207 2561  
 Beijing  
 +86 10 8588 4800

Delhi  
 +91 124 486 1600  
 Hong Kong  
 +852 2861 3113

Seoul  
 +822 6005 2401  
 Sydney  
 +612 9978 8000

Taiwan  
 +886 2 8780 8000  
 Tokyo  
 +813 5213 2501

**Processing Form**

**NST: 2011-06-61069**

**Reseller Information:**

Company Name \_\_\_\_\_

Contact Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

**End User / Customer Information:**

Company Name \_\_\_\_\_

Contact Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

**Polycom Contact:**

Name \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Number of Seats	Offer	Quantity Ordered
2200-15987-025	CX600 IP Phone for Microsoft Lync. Order AC Power Kit separately.	
2200-44340-XXX	AC Power Kit for CX500/600, 24VDC, 5-Pack.	
2200-15810-025	CX3000 IP Conference Phone for Microsoft Lync. Order AC Power Kit separately.	
2200-15853-XXX	AC Power Kit for CX3000, 48VDC, 1-Pack.	
2200-31200-XXX	CX5000 Unified Conference Station for Microsoft Unified Communications.	
7200-82755-XXX	CX7000 View System for Microsoft Lync	
7200-82584-XXX	CX7000 HD System for Microsoft Lync	

**Total Number of CX Devices (exclude A/C Power Kits)** \_\_\_\_\_

*I have read and agree to the terms and conditions for the Polycom CX Program for Microsoft Lync in a Box Offer.*

Signature \_\_\_\_\_ Date \_\_\_\_\_

*Submit this completed form to your Distributor. For questions please contact your local Polycom representative.*

**Polycom Worldwide Headquarters**  
4750 Willow Road, Pleasanton, CA 94588  
1.800.POLYCOM or +1.925.924.6000  
www.polycom.com

